## 2024 AHP Owner-**Occupied Rehab Disbursement Webinar** Presented by: Samantha Walker







HOME > HOUSING PROGRAMS > AFFORDABLE HOUSING PROGRAM

#### HOUSING PROGRAMS

> Affordable Housing Program

Welcome Home Program

Disaster Reconstruction Program

Carol M. Peterson Housing Fund

Zero Interest Fund

Community Investment Cash Advances

HCI Quick Links

Targeted Community Lending Plan

Sponsor Directory

**Recent Funding Awards** 

#### Affordable Housing Program Application OASYS Log In

The Affordable Housing Program (AHP) is our largest and most impactful initiative – over \$895 million awarded since 1990 to develop more than 109,000 affordable housing units. AHP can be used to fund both ownership and rental projects. Grants are awarded on a competitive basis in one offering each year. Applications are typically accepted between June and August with awards in November.

#### Read more

#### Affordable Housing Program resources

ON WEBINARS: For the best viewing experience, webinars should be opened with Microsoft Edge or Google Chrome. The Closed Caption and Transcripts can be turned off by clicking on the Closed Caption icon at the bottom of the screen.



AHP Application Information

#### Choose a Category Below



AHP Disbursement Information



AHP Compliance Information





HOME > HOUSING PROGRAMS > AFFORDABLE HOUSING PROGRAM > AHP DISBURSEMENT INFORMATION

#### HOUSING PROGRAMS

Affordable Housing Program

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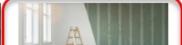
**Recent Funding Awards** 

First-Time Users Guide

All awarded AHP projects must submit disbursement requests in order to receive the grant funds. Webinars, manuals and forms have been created to assist with the disbursement process. These resources vary by project type; Owner-Occupied Rehabilitation, Habitat, Ownership, Rental or Tax Credit. Owner-Occupied Rehabilitation, Habitat and Ownership projects are subject to an eligibility review to qualify the households within the projects. This information can be found in the Pre-Approvals section. Access relevant information for each project type in the sections below. If you have questions, please contact the disbursement team at AHPDisbursement@fhlbcin.com or call (888) 345-2246.



Pre-Approvals







Habitat Projects



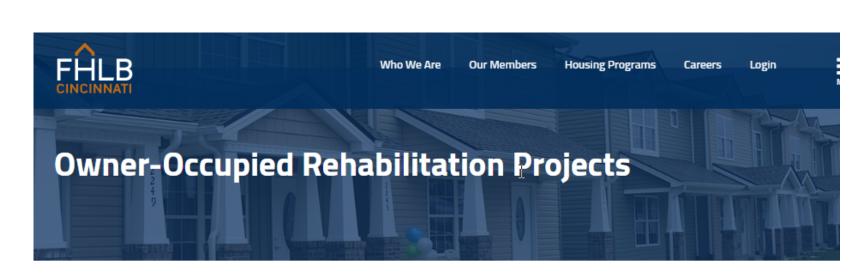




**Tax Credit Projects** 



**Rental Projects** 



HOME > HOUSING PROGRAMS > AFFORDABLE HOUSING PROGRAM > AHP DISBURSEMENT INFORMATION > OWNER-OCCUPIED REHABILITATION PROJECTS

#### HOUSING PROGRAMS

Affordable Housing Program

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HCI Quick Links

Targeted Community Lending Plan The information in this section is relevant to Sponsors whose projects involve the repair or rehabilitation of homes for current homeowners.

#### Documents and Forms

- Owner-occupied Rehab Disbursement Manual [PDF]
- Owner-occupied Rehab Disbursement Request Form [PDF]
- Owner-occupied Rehab Disbursement Budget [EXCEL]
- Pre-Inspection Rehab Form [PDF]
- Post Inspection Rehab Form [PDF]
- . Disbursement Feasibility Guidelines for Projects Approved in 2022 and Prior [PDF]
- Disbursement Feasibility Guidelines for Projects Approved in 2023 [PDF]
- Sponsor Commitment Verification Form [PDF]
- AHP Verification of Project Loan Information Form [PDF]
- HUD MTSP Median Income Limits [PDF]
- Modification Request Form [PDF]
- Instructions for the Member's Submission of Disbursement Requests through Members Only [PDF]

Webinars and Presentations

### AHP owner-occupied rehab disbursements overview

- General disbursement information
- Disbursement availability and adjustments
- Disbursement processing
- Disbursement criteria
- Disbursement feasibility
- Household eligibility guidelines
- Common mistakes and reminders



#### **General information**

- Review the AHP Owner-Occupied Rehab Disbursement Manual prior to submitting a request as it describes FHLB's specific requirements for each item on the AHP Owner-Occupied Rehab Disbursement Request Form (Request Form).
- Submit one Request Form for each household.
- Disbursement requests should be received by FHLB within 60 days of completion of the rehabilitation work.
- Disbursement requests will not be accepted more than 12 months beyond the date the rehab work was completed.
- Physical construction for the project should be completed within three years of the AHP award and all funds must be disbursed prior to its AHP commitment expiration date.



### Household eligibility guidelines

- Households must meet all targeting commitments detailed in the project's approved AHP application or latest modification.
- All determinations made by FHLB are final and we will not re-evaluate anything after the disbursement is issued.
- Pre-approval requests must be submitted at the time of your disbursement request for each household.



#### Inactive requests

- FHLB will deem inactive any ownership disbursement requests where the Sponsor/Member has been non-responsive for 90 days or longer.
- Inactive requests will not be followed up on as they are not considered to be a part of the project.
- If additional information is eventually provided, but the project has too many active requests, the Sponsor will need to decide what request(s) should be withdrawn before reactivating the request.



## Disbursement availability and adjustments

- FHLB reserves the right to deny, delay, reduce, or recapture funds at any time if:
  - The Member or Sponsor failed to respond to a prior FHLB request for additional information;
  - The Member or Sponsor have a non-compliant project(s);
  - The Sponsor has an older or incomplete AHP project that is not making adequate progress;
  - Costs represented are not reasonable; or
  - The project no longer demonstrates a need for subsidy.



#### **Disbursement processing**

#### • FHLB will:

- Review the request package,
- Re-evaluate the financial and operational feasibility of the project,
- Verify the project continues to qualify for the subsidy,
- Request further documentation as necessary,
- Send a Confirmation of AHP Funds Disbursement letter to the Member and Sponsor via e-mail upon approval for funding.



#### Disbursement criteria

- Requests will be processed in accordance with FHLB's policies and procedures, which are dictated by the AHP Implementation Plan (IP).
- FHLB will assess if all documentation meets the feasibility requirements for your project. These requirements can be found on FHLB's website. Refer to the link that matches the award year of your project.
  - Disbursement Feasibility Guidelines for Projects Approved in 2022 and Prior
  - Disbursement Feasibility Guidelines for Projects Approved in 2023



### **Online submissions**

- Every disbursement request must be submitted by the Member through the Member's Only portal on our website.
- Sponsors are responsible for gathering the required documentation and signing the Request Form to submit to the Member for submission.
- If the pre-approval was not previously completed, then all pertinent documentation must be provided with the disbursement package.



### Online request form

#### Affordable Housing Program

Disbursement Request
Main Menu
-Member Information-
Menber: Uier:
-Form Information-
Hubitat © Owner-Occupied liebab © Ownership
-Applicant Information-
Applicant First Name:  MI: Last:
Co-Applicate: (if applicate) First Name: ME: Last:
Has the household already been pre-approved for this project? © Yes: © No
Property Information-
City:         State:         Zip:         County:           Image:         Image:
Single-family 0 Two-family (Duplex) 0 Three-family (Triplex) 0 Four-family (QuadPlex)  ARP grast requested:     (May not exceed \$50,000.00)





t <sup>at</sup> Mortgage:		
Term:	Amortization:	Interest rate:
months	months	percent (rate cannot exceed 7.50%)
Loan Amount:		
Γ		
The first mortgage loan product is:		
@ Conventional @ FHA @ VA @ RI	HS/USDA @ Habitat @ NA @ Other	
Is the Member providing the loan and se	ervicing the loan?	
@ Yes @ No		
Is the Member servicing the loan, but n	ot providing the loan?	
© Yes © No		
2 <sup>nd</sup> Mortgage:		
Is there a second mortgage? Q Yes @	No	
Contact Information	er of the person completing the form.	
Contact Information	er of the person completing the form.	
	er of the person completing the form.	
Contact Information	er of the person completing the form.	
Contact Information- Picese provide the name and phone numb Name: The individual signing this request certifi	er of the person completing the form. Phone #: 	contained herein on behalf of the project Member, all information provide
Contact Information Please provide the name and phone numb Name: The individual signing this request certify true and accurate, and they have read an	er of the person completing the form. Phone #:	
Contact Information- Picese provide the name and phone numb Name: The individual signing this request certifi	er of the person completing the form. Phone #: 	
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Contact Information Please provide the name and phone numb Name: The individual signing this request certific true and accurate, and they have read and a lagree Upload Documentation	er of the person completing the form. Phone #: 	AHP Disbursement Manual.
Contact Information Please provide the name and phone numb Name: The individual signing this request certifi- true and accurate, and they have read and 1 lagree Upload Documentation • Attach the Sponsor completed AHI	er of the person completing the form. Phone #: 	AHP Disbursement Manual.
Contact Information Please protide the name and phone numb Name: The individual signing this request certify true and accurate, and they have read and I agree Upload Documentation • Attach the Sponsor completed AHI Please note: They to	er of the person completing the form.  Phone #:  ies they are authorized to make such requests and representations is understand the requirements for the program mentioned in the .  Disbursement Request form with all supporting documentation	AHP Disbursement Manual.
Contact Information Please protide the name and phone numb Name: The individual signing this request certifit true and accurate, and they have read and a lagree Upload Documentation • Attach the Sponsor completed AHI Please note: How to * Menth lood to be re-indexed if there are error	er of the person completing the form.  Phone #:  ies they are authorized to make such requests and representations is understand the requirements for the program mentioned in the .  Disbursement Request form with all supporting documentation	AHP Disbursement Manual.
Contact Information Please provide the name and phone numb Name: The individual signing this request certify Thrue and accurate, and they have read and a lagree Upload Documentation • Attach the Sponsor completed AH Please note: How to * House the internation of the end of the end of the end * Identify the of the end o	er of the person completing the form.  Phone #:  ies they are authorized to make such requests and representations i understand the requirements for the program mentioned in the A Dishursement Request form with all supporting documentation n on the page.	AHP Diabursement Manual.
Contact Information Please provide the name and phone numb Name: The individual signing this request certify Thrue and accurate, and they have read and a lagree Upload Documentation • Attach the Sponsor completed AH Please note: How to * House the internation of the end of the end of the end * Identify the of the end o	er of the person completing the form.  Phone #:  ies they are authorized to make such requests and representations is understand the requirements for the program mentioned in the .  Disbursement Request form with all supporting documentation	AHP Diabursement Manual.



### Disbursement request instructions

- Step 1: Complete the Request Form
- Step 2: Provide required pre-approval documents
- Step 3: Gather the required disbursement documents
- Step 4: Obtain required signatures and submit to the Member
- Step 5: Member submits the request with all Required Documents to FHLB through the Member's Only portal.



### Disbursement Request Form

Housing & Community Investment

#### AHP Owner-Occupied Rehab Disbursement Request Effective February 1, 2024



Homeowner Name:		
Address of Subject Property:		
Member Name:		
Sponsor Name:		
Project Number:		
Total Initially Awarded:	\$ Final Amount Requested:	\$

Refer to the AHP Owner-occupied Rehab Disbursement Manual for acceptable forms of required documentation. Sponsors must submit a pre-approval request at the same time as the disbursement request for each household.

Has the rehab work and final inspection occurred within 1	2 months of submission to FHLB? Yes	No
If "Yes," enter the date of the final inspection:	If "No," the unit is not eligible.	

Required Documents:	Already on file	Enclosed	N/A
The Sponsor certifies they have completed disbursement training.     Yes No			
2. Has this household already been pre-approved by FHLB?			
Yes No If "Yes," skip to #6. If "No," go to #3.			
<ol> <li>Completed General Information and Income Calculation pages from the FHLB Income and Affordability Workbook.</li> </ol>			
<ol> <li>Homebuyer/owner information (all documentation must be dated in the same year as the signed application/intake form):</li> </ol>			
<ol> <li>Executed and dated intake form or loan application</li> </ol>			
<ul> <li>Documentation of AHP-assisted household size and marital if not stated on the intake form or loan application</li> </ul>			
<ul> <li>C. Third-party verification for all income sources for all household members</li> </ul>			
5. Evidence dated from the application year showing the household meets the			1
commitments made in the approved AHP application, if applicable:			
a. Elderly household b. Household with special needs			
<ol><li>Evidence the household attended homeownership counseling.</li></ol>			
7. Verification the services committed in the approved AHP application were			
completed, if applicable:			
a. Donation of goods/services			
<li>b. Fee waiver from the local government</li>			

AHP Owner-Occupied Rehab Disbursement Form 62024 Federal Home Loan Bank of Cincinnati, all rights reserved.





### Disbursement Request Form

#### Housing & Community Investment

Required Documents:	Already on file	Enclosed	N/A
<ol> <li>Verification the Sponsor completed the commitments made in the approved AHP application, if applicable:         <ul> <li>Marketing/outreach, pre-development activities, construction/rehabilitation activities, landscaping, credit counseling/ budgeting, daycare services, education services, and/or employment training' skills via a completed and executed AHP Sponsor</li> </ul> </li> </ol>			
Commitment Verification Form b. Sponsor cash contribution			
<ol> <li>FHLB's fully executed Pre-Rehabilitation Inspection form indicating the work to be completed.</li> </ol>			
<ol> <li>Final AHP Owner-occupied Rehab Development Budget or AHP Habitat Development Budget, if the Sponsor made a loan to the household.</li> </ol>			
<ol> <li>FHLB's fully executed Post- Rehabilitation Inspection form confirming the work on the home is complete, along with a copy of the inspector's license.</li> </ol>			
12. Evidence of ALL funding sources shown in the approved AHP application and those listed on the AHP Owner-occupied Rehab Development Budget or AHP Habitat Development Budget, including copies of all executed grant agreements and Notes/Mortgages (Deeds of Trust).			
<ol><li>Deed showing the property is in the homeowner's name.</li></ol>			
<ol> <li>Evidence the following Member commitments were met as indicated in the approved AHD application, if applicable:         <ul> <li>Bridge or construction loan</li> <li>Permanent loan</li> <li>Below-market rate on the permanent, construction, or bridge loan</li> <li>Gash contribution</li> <li>Servicing of homeowners' loans originated by Sponsor at nocost</li> </ul> </li> </ol>			
15. Is the property located in a census tract with an Average Income Factor as approved in the application? Yes No			
16. Is this unit a manufactured home? Yes No If yes, does the property meet the manufactured home guidelines as described in the AHP Implementation Plan? Yes No			
<ol> <li>Completed Verification of Project Loan Information Form. (for projects approved in 2023 only)</li> </ol>			

AHP Owner-Occupied Rehab Disbursement Form 62034 Federal Home Loan Bank of Cincinnati, all rights reserved.

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### Disbursement Request Form

#### Housing & Community Investment

#### Authorized Signatures and Contact Information:

The individual signing this request certify that they are authorized to make such requests and representations contained herein on behalf of the project Sponsor identified and have read and understand the requirements for the program mentioned in the AHP Owner-occupied Rehab Disbursement Manual. The Sponsor further certifies they have taken the steps necessary to determine that the information provided is true and accurate, they are not requesting reimbursement for costs that FHLB deems ineligible, and they understand that the FHLB of Cincinnati has a duty to invoke sanctions pursuant to the Federal Housing Finance Agency's Affordable Housing Program regulation in the event of non-compliance with the terms of the approved AHP application and any subsequent modifications as approved by the FHLB of Cincinnati. Any changes to the project that may affect scoring criteria or feasibility must be reported to and approved by the FHLB.

As the project Sponsor, I hereby certify that our organization meets the project sponsor qualifications criteria established by the FHLB and has not engaged in, and is not engaging in, fraud, embezzlement, theft, conversion, forgery, binbery, perjury, making false statements or claims, tax evasion, obstruction of justice, or any similar offense, in each case in connection with a mortgage, mortgage business, mortgage securities or other lending product (FHFA's Suspended Counterparty Program regulation 12 CFR part 1227).

#### SPONSOR REPRESENTATIVE:

Printed Name:	Phone Number:
Title:	E-mail:
Signature:	Date:

AHP Owner-Occupied Rehab Disbursement Form ©2024 Federal Home Loan Bank of Cincinnati, all rights reserved.





### Timing

- Disbursement requests should ideally be submitted within 60 days of rehab completion and final inspection but not more than 12 months.
- As a reminder of this requirement, a new question has been added to the request form. It asks if the rehab work was completed and final inspection occurred within 12 months of the submission date of the disbursement request.
  - If the answer is yes, then provide the final inspection date.
  - If the answer is no, then the unit is not eligible to receive AHP funds and the request will be denied.



### 1 - Disbursement training

- One person from the Sponsor organization is required to participate in training for this disbursement type prior to submission of a disbursement request.
- A consultant cannot attend training on the Sponsor's behalf.
- AHP Sponsors may watch a recorded webinar at <u>www.fhlbcin.com</u> that includes audio, not the slides-only versions, which is distinguishable because it requires signing into WebEx to view.



### 2-5 - Pre-approval requirements

- These sections pertain to the pre-approval piece of the package.
- If the pre-approval was already completed, mark 'Yes' for question 2 and 'N/A' for questions 3-5.
- If a pre-approval still needs to be completed, all required documentation must be submitted and mark the Request Form appropriately for questions 2-5.
- Refer to the Pre-Approval Manual and webinar for details about this process.



### 6 - Homeownership counseling

- Mandatory counseling is required for each applicant by submitting a copy of the homeowner's completion certificate or a current, executed letter from the Sponsor indicating the homeowner counseling program has been completed.
- The homeowner counseling program must include at a minimum: mortgage financing, creditworthiness, household budgeting, and home maintenance.



### 7a - Donation of goods/services

- Must provide a current, executed letter from a community organization indicating the organization has provided the service for the required timeframe or amount.
- An email containing the contact's name and organization that indicates the services provided is also acceptable.
- At least \$500 (projects approved in 2022 and prior) and \$550 (projects approved in 2023 forward) of the donation value must also be entered as a source on one or more of the Development Budgets.



# 7b - Fee waiver from the local government

• Documented with a current, executed letter from a government entity indicating the entity has provided a fee waiver for at least one of the AHP-assisted homes creating a savings to the project of at least \$500.



### 8a - Verification of Sponsor commitments

- Must be the completed and executed AHP Sponsor Commitment Verification form that is located on our website.
- Must be submitted before the last request is disbursed.
- Check the approved activities that have been completed and describe each activity, if applicable.
- The form is not required if the project was not approved for completing any of the activities listed on the form.



8a -Sponsor Commitment Verification Form

#### Verification of AHP Approved Sponsor Commitments Effective January 3, 2023

Housing & Community Investment



Project Name:				
Sponsor Name	8			
			of the following Sponsor commitments. Cl by the above named Sponsor and describe t	
Pro	vided marketing/outreach a	activities.		
	Describe:			
	upleted pre-development a	ctivities (Spons	or is the developer on the project).	
	Describe:		1 1 3 3	
	npleted construction/rehab eral contractor on the proj		ies with employees or volunteers (Sponsor	was the
Ma	nagement of Project upon	completion.		
	dscaping by Member or co	ommunity orear	nization	
	Name of organization:	initiality trigat		
	Landscape activities:			
3.	Address:			
4.	Total hours volunteered:			
	services. Check the commit		ts to provide one or more of the following hat are available to all homebuyers/owners	or all
Cn	edit counseling/budgeting		Employment/skills training	
Da	ycare services		Tenant on Sponsor's Board (projects pri	or to 20
	ucation services			
I certify that the			accurate and further understand that provide	ng false
Sponsor Conta	et Printed Name & Title:			
	et Signature:			

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Page 1 Effective 1/3/2023



#### 8b - Sponsor cash contribution

- The full amount of the contribution must be listed as a funding source on one or more of the Budgets for households in the project.
- The contribution must be at least \$500 (projects approved in 2022 and prior) and \$2,000 (projects approved in 2023 forward) to qualify for the point in the AHP scoring system.



### 9 - Pre-rehab inspection

- Submit a fully executed copy of the FHLB's Pre-Rehabilitation Inspection form or a separate work order signed by the unit's homeowner(s), third-party inspector, and AHP Sponsor detailing the work to be completed on the home.
- The inspection form must indicate the work is appropriate and needed based on the current condition of the items proposed to be repaired/replaced.



### 10 - AHP Owner-occupied Rehab Development Budget

- MUST submit the AHP Owner-Occupied Rehab Development Budget OR AHP Habitat Development Budget (if the Sponsor made a loan to the household) with the final costs/sources.
  - Located on our website.
  - Instructions for completing the Budget are included.
- Changes cannot be made to this Budget after submission and before disbursement.
- The Budget must be signed by the Sponsor.

Sample AHP Owner-Occupied Rehab Development Budget Project Number: Project Number

Homeowner Name: Homeowner Name

Homeowner Address Homeowner Address

Vill employees complete construction labor <u>and</u> indirect costs other than the cost of employee benefits be allocated in the employee labor rates?

No

Project Funding Sources - Permanent Financing and Equity Sources			
Funding Source Name	Funding Amount	Funding Source Name	Funding Amount
AHP Requested	\$0.00	Funding Source Name	\$0.00
Donated Materials Value	\$0.00	Funding Source Name	\$0.00
Donated Professional Labor Va	\$0.00	Funding Source Name	\$0.00
Member Contribution	\$0.00	Funding Source Name	\$0.00
Sponsor Contribution	\$0.00	Funding Source Name	\$0.00
Total Funding Sources		\$0.00	

Project Costs			
Hard Costs			
Demolition	\$0.00		
Driveways, sidewalks (road and walks)	\$0.00		
Trench work, backfill & compaction	\$0.00		
Site Utilities	\$0.00		
Underground Water & Sewer	\$0.00		
Drainage	\$0.00		
Landscaping	\$0.00		
Sponsor Employee Labor Costs	\$0.00		
Construction/Rehab Hard Costs	\$0.00		
Furnishings/Appliances	\$0.00		
Builder's Risk Insurance	\$0.00		
Builder's Liability Insurance	\$0.00		
Donated Professional Labor Value	\$0.00		
Donated Materials Value	\$0.00		
General Requirements	\$0.00		
Construction Management/Overhead	\$0.00		
Contractor's Profit	\$0.00		

0.00% Acceptable Contractor Costs Calculation



Sample AHP Owner-Occupied Rehab Development Budget

Hard Cost Contingency	\$0.00
Other Hard/Construction Costs	\$0.00
Total Hard Costs	\$0.00
Soft Costs	
Construction Loan Interest	\$0.00
Construction Loan Fee	\$0.00
Bridge Loan Fee	\$0.00
Bridge Loan Interest	\$0.00
Bond Issuance Fees	\$0.00
Permanent Loan Fee	\$0.00
Local building permits/fees	\$0.00
Engineering Fees	\$0.00
Architecture Fees	\$0.00
Market Study	\$0.00
Survey	\$0.00
Energy Audit	\$0.00
Environmental Study/Report	\$0.00
Inspection Fees	\$0.00
Accounting Fee	\$0.00
Tax Credit Application Fee	\$0.00
Tax Credit Reservation/Commitment F	\$0.00
Syndication Expenses	\$0.00
Organizational Expenses	\$0.00
Compliance Fee	\$0.00
Appraisal	\$0.00
Closing Costs	\$0.00
Title & Recording Costs	\$0.00
Legal Fees	\$0.00
Tax/Insurance Escrows	\$0.00
Lease-up Reserve	\$0.00
Operating Reserve	\$0.00
Replacement Reserve	\$0.00
Capitalized Asset Management Fee	\$0.00
Other Reserves	\$0.00
Developer Fee	\$0.00
Consultant Fee	\$0.00
Organizational Overhead	\$0.00
Application Preparer Fee	\$0.00
Relocation Costs	\$0.00

00 Define Other:

> fine Other: 0.00% Acceptable Developer Fee Calculation



Sample AHP Owner-Occupied Rehab Development Budget

Consultant Fee	\$0.00	
Organizational Overhead	\$0.00	
Application Preparer Fee	\$0.00	1
Relocation Costs	\$0.00	1
Real Estate Taxes	\$0.00	1
Rent up/Marketing	\$0.00	1
Site Security	\$0.00	1
Soft Cost Contingency	\$0.00	1
Other Soft Costs	\$0.00	Define Other:
Total Soft Costs	\$0.00	
Total Project Costs	\$0.00	

#### Sponsor Signature Sign-off

All costs and sources for the above homebuyer are accurate to the best of my knowledge and contain no ineligible costs (signage, drinks/food, t-shirts, lawn mowers, gifts/gift cards, entertainment, parking fees, cell phone bills, gas, donated employee

Sponsor Signature:	
Sponsor Typed Name:	
Date:	

#### Sponsor Employee Labor Costs

					Total
Name	Vork Completed	Date	# of hrs	Hrly Vage	Amount
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
0	0	1/0/1900	0	\$0.00	\$0.00
Total Sponsor Employee Labor Costs				\$0.00	



### Sample AHP Habitat Development Budget

Project Number:	Project Number	Т	axes/Insurance/HOA:	ırance/HOA
Homebuyer Name:	Homebuyer Name		tal Unit Sq. Footage:	Sq. Footage
Homebuyer Address	Homebuyer Address		Closing Date:	losing Date

Project Funding Sources - Permanent Financing and Equity Sources					
Funding Source Name	Funding Amount	Funding Source Name	Funding Amount		
AHP Requested	\$0.00	Funding Source Name	\$0.00		
Value of Habitat Mortgage	#N/A	Funding Source Name	\$0.00		
Homebuyer Downpayment	\$0.00	Funding Source Name	\$0.00		
Donated Land Value	\$0.00	Funding Source Name	\$0.00		
Donated Materials Value	\$0.00	Funding Source Name	\$0.00		
Donated Professional Labor Valu	\$0.00	Funding Source Name	\$0.00		
Member Contribution	\$0.00	Funding Source Name	\$0.00		
Sponsor Contribution	\$0.00	Funding Source Name	\$0.00		
Total Funding Sources		#N/A			

Project Costs			
Acquisition Costs	Residential Costs		
Paid Building Cost	\$0.00		
Paid Land Cost	\$0.00		
Donated Land Value	\$0.00		
Liens and Back Taxes	\$0.00		
Acquisition Closing Costs	\$0.00		
Other Acquisition Costs	\$0.00	j	
Total Acquisition Costs	\$0.00		
Hard Costs			
Demolition	\$0.00		
Roads and walks	\$0.00		
Earth work	\$0.00		
Site Utilities	\$0.00		

Define Other: 0



### Sample AHP Habitat Development Budget

Water Sewer Project	\$0.00
Drainage	\$0.00
Landscaping	\$0.00
OffSite Improvements	\$0.00
Construction Rehab Hard Costs	\$0.00
Furnishings Appliances	\$0.00
Builders Risk Insurance	\$0.00
Payment & Performance Bond	\$0.00
Builders Liability Insurance	\$0.00
Donated Professional Labor Value	\$0.00
Donated Materials Value	\$0.00
General Requirements	\$0.00
Construction Management Overhead	\$0.00
Contractors Profit	\$0.00
Other Construction Costs	\$0.00
Hard Cost Contingency	\$0.00
Total Hard Costs	\$0.00
Soft Costs	
Soft Costs Construction Loan Interest	\$0.00
	\$0.00 \$0.00
Construction Loan Interest	
Construction Loan Interest Construction Loan Fee	\$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee	\$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest	\$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees	\$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees Engineering Fees	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees Engineering Fees Architecture Fees	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees Engineering Fees Architecture Fees Market Study	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees Engineering Fees Architecture Fees Market Study Survey	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees Engineering Fees Architecture Fees Market Study Survey Energy Audit	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Construction Loan Interest Construction Loan Fee Bridge Loan Fee Bridge Loan Interest Bond Issuance Fees Permanent Loan Fees Local permits Fees Engineering Fees Architecture Fees Market Study Survey Energy Audit Environmental	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

Define OSI: 0

0.00% Acceptable Contractor Costs Calculation

Define Other: 0



Sample AHP Habitat Development Budget

Tax Credit Commitment Fee	\$0.00		
Syndication	\$0.00		
Organizational	\$0.00		
Compliance Fee	\$0.00		
Appraisal	\$0.00		
Title Recording	\$0.00		
Legal	\$0.00		
Escrows	\$0.00		
Leaseup Reserve	\$0.00		
Operating Reserve	\$0.00		
Replacement Reserve	\$0.00		
Capitalized Asset Management Fee	\$0.00		
OtherReserves	\$0.00	Define Other:	0
Developer Fee	\$0.00	0.00%	Acceptable Developer Fee Calculation
Consultant Fee	\$0.00		
Organizational Overhead	\$0.00		
Application PreparerFee	\$0.00		
Relocation Costs	\$0.00		
RealEstate Taxes	\$0.00		
Rentup Marketing	\$0.00		
Site Security	\$0.00		
Soft Cost Contingency	\$0.00		
Other Soft Costs	\$0.00	Define Other:	0
Total Soft Costs	\$0.00		
Total Project Costs	\$0.00	#N/A	
		#N/A	

#### Sponsor Signature Sign-off

All costs and sources for the above homebuyer are accurate to the best of my knowledge and contain no ineligible costs (signage, drinks/food, t-shirts, lawn mowers, gifts/gift cards, entertainment, parking fees, cell phone bills, gas, donated employee labor, etc.

Sponsor Signature:

Sponsor Typed Name:

Date:



### Completing the Development Budget

- The "Total Sources" and "Total Costs" must be equal.
- Be sure to include the "AHP Requested" as a funding source. This amount must match the amount on the Request Form submitted for the homeowner.
- Submit the final executed Budget with the disbursement package.



## 10- AHP Development Budget

#### **Common Mistakes:**

- The Budget does not balance.
- The developer fee exceeds 15% of the total development costs.
- The total hard costs do not meet the required threshold for the type of rehab work that the project was approved.
- The incorrect Budget was provided.
- The gap listed on the Budget does not match the 'Final Amount Requested' on the Request Form.



## 11 - Post-rehab inspection

- Submit FHLB's "Post-Rehabilitation Inspection" signed by all homeowners and a certified/licensed third-party inspector certifying the home is complete and in compliance with the standards set forth in local code.
- A copy of the inspector's license must also be provided with the request package.



## 12 - Evidence of all funding sources

- If the project was approved for funding sources such as SHOP, HOME, AHTF, etc., submit the fully executed grant/funding agreements along with any attachments/exhibits.
- If the project was approved for a cash contribution from a source, submit an executed letter verifying the cash contribution.
- Nothing needs to be submitted when Sponsor cash/fundraising is used on a Budget.



## 12 - Evidence of all funding sources Common Mistakes:

- The required documentation to verify the funding sources listed on the Budget was not provided.
- The cash source received was not disclosed on the household's Budget.
- Cash sources that were approved in the AHP application were not applied to the household's as they originally indicated.



## 13 - Deed

- Must submit a Deed indicating the property has been transferred to the homeowner(s) from a third-party.
- The homeowner(s) need to have fee simple interest in the property.
- FHLB may allow an executed will or proof of a life estate to serve as evidence the homeowner(s) have site control of the property.



## 13 - Deed

• DO NOT re-record the Deed or file an addendum to attach FHLB's retention language as that is prohibited.

#### **Common Mistakes:**

- The Deed showing the transfer of ownership (to the homeowner) was not submitted with the disbursement package as required.
- The FHLB retention language was recorded with the Deed or as an addendum.



## 14a - Bridge or construction loan

- Must be documented with executed copies of Note and Mortgage (Deed of Trust) showing the Member as the lender.
- There are no principal requirements for the loan amount compared to the total hard costs of the project.



## 14b - Member's permanent loan

- Submit signed copies of the Note and Mortgage/Deed of Trust for the loan the Member made to the project.
- The Note must show the project's Member as lender.
- Points for permanent loans require the Member to provide loans to at least 51% of the project's units.



## 14c - Below-market rate on the permanent, construction, or bridge loan

- Must be documented with one of the following:
  - Current, executed letter from the Member indicating the below-market interest rate for the project and how the interest rate is at least .50% below the market rate.
  - A copy of the standard rate sheet for loans of this type offered by the Member and published for the general public.



## 14d - Member cash contribution

- Must submit an executed letter from the Member or a copy of the cancelled check.
- This contribution must be listed as a "Cash Source" (Member cash contribution) on at least one of the Budgets for a homeowner in the project.
- The following contributions must be made based on application approval year:
  - \$500 for projects approved in 2021 and prior.
  - \$750 for projects approved in 2022.
  - \$2,000 for projects approved in 2023 forward.



# 14e - Servicing of homeowner loans originated by the Sponsor

- Must be documented with one of the following:
  - Language in the Note indicating where the payments are made.
  - Current, executed certification from the Member that the loan has been set-up on the Member's servicing system and will be serviced at no cost to the Sponsor.
  - "Notice of Assignment of Serving Rights" or a screen print of the Member's servicing system showing each loan has been set up on the Member's system.



## **Project location**

- If project addresses were indicated in the approved AHP application at the time of project approval, those addresses do NOT have to be used.
- Any property address can be used for the project as long as it meets ALL of the following:
  - Located in the county approved in the application, and
  - All the other approved scoring commitments are met,
     i.e. Appalachia, AIF, etc...



## 15 - Average Income Factor

- Submit a copy of a FFIEC indicating the property is located in a census tract with an AIF as approved.
- Projects approved in 2020, are required to have at least 20% of its units in a census tract with an AIF greater than 120%.



## 16 - Manufactured homes

- Submit an appraisal if the home meets the following conditions:
  - "Manufactured housing" refers to a single-family residential dwelling built in compliance with the Federal Manufactured Housing and Construction Standards, as amended, also known as the HUD Code, after June 15, 1976. Manufactured homes may be built in multi-sectional or single section units and installed on an FHA Title II permanent foundation system. In addition, the home and the lot must be taxable together as real property. For AHP eligibility purposes, a single section manufactured home must be Energy Star rated.
- Mobile homes are **NOT eligible for AHP** as defined as a residential structure manufactured prior to the enactment of the Federal Manufactured Housing and Construction Standards, also known as the HUD Code, on June 15, 1976.



## 17 - AHP Verification of Project Loan Information Form

### Only applicable to projects approved in 2023:

- Submit the 'AHP Verification of Project Loan Information form'
- Loan rates and fees are subject to limitations per the FHLB's 'Disbursement Feasibility guidelines for Projects Approved in 2023'
- The form and the feasibility guidelines mentioned above can both be found on FHLB's website under Habitat Projects.



## 17 - AHP Verification of Project Loan Information Form (cont.)

#### Only applicable to projects approved in 2023:

- If the project also received points for Member provision of a construction or bridge loan, the requirements outlined in items 19b and 19c above will also still need to be completed.
- Prorated loan costs (points and fees) for any applicable loans must be entered on the development budget.
- The form applies to project level loans and only needs to be submitted one time.



## Disbursement feasibility

- The Sponsor is responsible for ensuring the financial information is correct and consistent with the approved AHP application.
- Projects must meet all feasibility guidelines and approved parameters. Any deviations must be explained and will undergo additional review for reasonableness.
- FHLB's determination will be final and any costs determined not reasonable will be disallowed and will not be reimbursed with AHP funds.



## Feasibility guidelines/limits

- FHLB will assess if all documentation meets the feasibility requirements for your project. These requirements can be found on FHLB's website. Refer to the link that matches the award year of your project.
  - Disbursement Feasibility Guidelines for Projects Approved in 2022 and Prior
  - Disbursement Feasibility Guidelines for Projects Approved in 2023



## General common mistakes

- The Sponsor or Member is unfamiliar or did not fulfill the commitments made in the AHP application.
- Submission of a Budget that does not balance or is incorrect.
- Package includes documentation that contradicts something else that was also submitted to FHLB.
- The Sponsor or Member is delinquent submitting requested additional information or compliance requirements.



## General common mistakes

- The homeowner or property does not fit into the project's requirements (Special needs/persons aged 60+, or the rehab costs were not at the required level, etc...).
- The package does not include all of the required documentation as outlined on the Request Form.
- Items submitted with the AHP application are resubmitted with the disbursement request package while updated documentation is required.



## Reminders

- The Request Form must be signed by the Sponsor contact.
- Any changes to income or household size that occur after pre-approval are not considered.
- A signed version of the most recent Budget is required for each unit when requesting funds.
- Allow up to 30 days for FHLB staff to review the packages as well as additional information submitted.



## Reminders

- Only submit requests to the project you wish to disburse it under.
- If a request is withdrawn by the Sponsor, it cannot be reinstated under the same project.
- Keep FHLB informed of any staff changes in your organization via e-mail.
- All requests must be submitted online through the Member's Only portal on our website.



## HCI management

#### <u>Name</u>

#### **Phone**

Damon v. Allen(513) 852-7518SVP, Chief Marketing & Community Investment Officer

**Dawn E. Grace** (513) 852-7612 Vice President, Housing & Community Investment

**Jill A. Cravens** (513) 852-7550 Housing & Community Investment Officer

Cassandra L. Larcarte Compliance & Outreach Manager

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Jamie M. Board AHP Disbursement Assistant Manager (513) 852-7603

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### AHP disbursement team

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## **Current HCI products**

- Affordable Housing Program (AHP)
- Welcome Home Program (WHP)
- Community Investment Program (CIP)
- Economic Development Program (EDP)
- Voluntary Programs:
  - Zero Interest Fund (ZIF)
  - Carol M. Peterson Housing Fund (CMPHF)
  - Disaster Reconstruction Program (DRP)





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## Let's celebrate together!

We encourage all FHLB Members and housing sponsors to notify us of plans to celebrate or recognize any FHLB-funded housing or community investment project. FHLB is often available to participate and to offer public relations assistance for community events such as ribbon cuttings, groundbreakings, and dedications. **Please contact Marketing/Public Affairs, toll-free, at (877) 925-FHLB(3452).** 





## Thank You

