# Advancements FOURTH Quarter 2021



A publication of the Federal Home Loan Bank of Cincinnati designed expressly for Fifth District members



# President's Message to Members

At FHLB Cincinnati, we've hit an important milestone—100,000 units of affordable housing created through our Affordable Housing Program. Since the program's inception just over 30 years ago, we have

disbursed nearly \$802 million to create affordable housing throughout our District and beyond. In 2020 alone, we awarded or disbursed more than \$39.5 million through AHP to help 4,579 households to have an affordable, safe and decent place to live.

We didn't get here alone, the success of this achievement also belongs to our members. Each of the 100,000 housing units supported through AHP grants require an FHLB member's pivotal involvement to secure the funds. Members apply for AHP grants through a highly competitive process, usually in partnership with a housing provider. While AHP awards are not intended to fund projects in their entirety, this source of gap funding is often used as the key piece in making affordable housing financial models work.

I am always impressed by how readily our members step up to do this work in their communities. The relationships they build with nonprofits and the deep understanding they have developed about the needs of their local communities is inspiring. In 2020, 251 of our members engaged with our Housing and Community Investment department through AHP or one of our voluntary programs. We're proud to partner with our members to make these housing opportunities come to life.

Members who haven't been directly attached to a project through the AHP or distributed grant funds to new homeowners through the Welcome Home Program are still instrumental in creating affordable housing opportunities. With 10 percent of our earnings designated to fund our affordable housing efforts, any time a member borrows from us, sells a loan to MPP or requests a Letter of Credit, they help promote affordable housing throughout their community. Your continued support is what will keep us making a difference in affordable housing into the future.

As we continue to navigate through challenges associated with the lingering pandemic, we'll work with our members and sponsors to address the Fifth District's housing needs. The breadth of the AHP's impact has always been influenced by our members and the sponsors they support. From funding supportive housing for those suffering from addiction in Bowling Green, Ky., seniors in Akron, Ohio and veterans in Johnson City, Tenn. to all the new homeowners who benefit from Welcome Home Program grants and other FHLB programs, we believe that by working together we can leverage the best solutions to meet the housing challenges our local communities face.

We appreciate your business and the strong cooperative partnership you allow us to provide as your Federal Home Loan Bank of Cincinnati.

Sincerely,

Andrew S. Howell *President and CEO* 

#### Manse Apartments Now Open



FHLB Cincinnati helped cut the ribbon at the opening of the Manse Apartments in September. The historic Cincinnati landmark, once known as the Manse Hotel, is now a place low-income seniors in the Walnut Hills neighborhood can call home thanks in part to a \$1 million grant from FHLB Cincinnati's Affordable Housing Program and member KeyBank.

## **Board of Directors Election Update**

The election for the FHLB Board of Directors is under way. Ballots were sent via email on October 8 to all eligible voting members from the email address noreply@directvote.net. We encourage all members to vote in the Independent director election. Eligible Kentucky members are also encouraged to vote for up to two Kentucky Member directors.

Ballots must be received by close of business on Wednesday, November 10. The Board will ratify the election results on Thursday, November 18.

### Advisory Council Appointment, Reappointments

FHLB announces the addition of a new member to its Affordable Housing Advisory Council and the reappointment of three members. Each will serve a three-year term that will begin January 1, 2022.

Appointed by the Board of Directors as a new member of the Council is **Cheryl Stephens**, CEO East Akron Neighborhood Development Corporation in Akron, Ohio.

Reappointed to the Advisory Council are **Walter B. Crouch**, CEO/President, Appalachia Service Project (ASP) in Johnson City, Tenn.; **Lori H. Flanery**, CEO, New Directions Housing Corp in Louisville, Ky.; and **Charles D. Hillman**, CEO/ President, Columbus Metropolitan Housing Authority (CMHA) in Columbus, Ohio. Congratulations to the appointed and reappointed members.



# Kathleen Rogers Declared Elected to Board of Directors



Kathleen A. Rogers

Ms. Rogers is Executive Vice President, U.S. Bank N.A., Cincinnati, Ohio. Congratulations to Ms. Rogers.



#### **MPP Pays Five Ways**

beginning January 1, 2022.

With more than 20 years in the secondary market, FHLB's Mortgage Purchase Program is a competitive option that offers financial benefits beyond the initial purchase. The five ways MPP pays include:

In the Ohio Member Director election,

incumbent director Kathleen A. Rogers

director seat. As a result, in accordance

declared elected to serve a four-year term

with FHFA regulations, Ms. Rogers is

was the only candidate nominated

to run for the open Ohio Member

1. **Cash price:** FHLB Cincinnati pays a competitive price at the time of purchase.

- 2. Lender Risk Account (LRA): Unique to MPP, members receive additional future payments based on the performance of the loans sold.
- 3. Servicing Release Premium or Servicing Spread: Members can make the decision to earn more current income when retaining or selling their loan servicing.
- 4. **Dividend:** MPP is available to FHLB Cincinnati members, who all benefit from the dividend paid on member stock.
- 5. Loan Level Price Adjustments: MPP has fewer adjustments compared to other secondary market alternatives.

When considering the FHLB cash price in Optimal Blue or Encompass, keep in mind all the other ways the program pays. Want to learn more? Visit us at <u>www.fhlbcin.com</u> or contact your relationship manager.

### **FHLB Welcomes New Members**

The FHLB welcomed the following new member stockholders in the last quarter:

- Associated School Employees Credit Union Inc., Youngstown, Ohio
- Dayton Region New Market Fund LLC, Dayton, Ohio
- TruPartner Credit Union Inc., Cincinnati, Ohio
- F.A.A. Federal Credit Union, Memphis, Tenn.

# Financial Management Conference in Nashville a Success

Thanks to all members who attended the annual Financial Management Conference — this year in Nashville, Tenn. This year's event, Forward Thinking, featured presentations by experts on how the FHLB can assist our members on asset liability management, strategic planning, technology and diversity and inclusion efforts.



FHLB's Tom Muth and Irwin Caraballo, CEO, Steel Valley Federal Credit Union enjoy the festivities at the event.



## **Meet Todd Berry**

Todd Berry has been serving the Fifth District as Assistant Vice President, Relationship Manager for accounts in Tennessee for 28 years. In this role, Todd maintains and cultivates relationships with members primarily in Tennessee and assists them with using Bank programs.

Todd Berry

Prior to joining the FHLB in 1993, Todd was a retail banker at First American National Bank in Nashville. He served as a branch lender and branch manager for five years.

Todd earned an undergraduate degree in Economics from Vanderbilt University in 1987. He lives in Nashville with his wife Carolyn. They are the parents of an adult daughter and son, and grandparents to 1-year old granddaughter, Cora Jo. Todd is especially busy in the fall, serving as a football broadcast statistician for the Vanderbilt Radio Network and as a member of the stats crew for the Tennessee Titans. If you have any questions for Todd, he can be reached at **BerryTW@fhlbcin.com**.

## **Dividend Declaration and Payment**

At its September 16 meeting, the FHLB's Board of Directors declared a dividend for the second quarter of 2021 at a 2.0 percent annualized rate. The dividend payment occurred September 16 in the form of cash.

# Calendar

November 11	Veterans Day – FHLB closed	December 1	Welcome Home Program – deadline for 2021
November 19	er 19 Affordable Housing Program – 2021 awards announced	December 1	Funding Requests Carol M. Peterson Housing Fund – deadline for
November 25	November 25 Thanksgiving Day – FHLB closed		2021 Funding Requests



**Advancements** is a publication of the Federal Home Loan Bank of Cincinnati's Public Affairs Department. Previous issues of *Advancements* are available on our website at www.fhlbcin.com. Your comments and suggestions are welcome. Contact: **Laura Gaffin, Communications Officer** at (513) 852-7086, email gaffinlm@fhlbcin.com.